

## CHAIRMAN'S NOTE



Meeting, the shareholders approved all the resolutions including the adoption of Audited Financial Statements of the company for the FY 2020-21 and approval of a final dividend of Rs. 2.40 per share. We have also appointed Mr. Ajay Kumar Patodia as our Chief Financial Officer (CFO). He brings to our firm a depth of strategic knowledge, which is especially essential now and in the future.

We also announced our Q1 FY22 results where the company's total revenue stood at Rs. Rs.205.49 crores as compared to Rs.159.62 crores for Q1FY21 growth of 28.74 % for Q1FY22. In the coming years, I am certain that the Company's performance will continue to improve. This is only possible because of our team's relentless effort, dedication, and hard work, which has brought us to this point, and we look forward to their continued commitment in the future.

I want to convey my gratitude to everyone fighting on the frontline to combat the pandemic and make the world a safer and more convenient place for us all - medical professionals, municipal employees, vital service providers, and law enforcement authorities.

Thanking You,

Sincerely,

Din Dayal Gupta  
Chairman Emeritus

Dear Readers,

We have been living in uncertain times since the outbreak of the pandemic and that has disrupted lives across the globe. While the Government has been consistently expediting the vaccination process, it is imperative that each one of us follow safety protocols. As a nation, we have learnt a lot from the first two waves of the pandemic and therefore, we all must be conscious and prepared for upcoming challenges that the third wave might bring forth.

I know how tough it is to deal with these circumstances, especially given what we all went through last year. But we're all in this together, and following government laws like wearing masks, frequently cleaning hands, maintaining social distance, staying at home, and most importantly, being vaccinated will help us get out of this crisis as soon as possible.

During our 28th Annual General

## Dollar Industries Limited hosts 28th Annual General Meeting

The 28th Annual General Meeting of Dollar Industries Limited was hosted on 28th July 2021 via Video Conferencing, due to the ongoing Covid-19 pandemic. The shareholders accepted all motions at the AGM, including the acceptance of the company's Audited Financial Statements for FY 2020-21 and the approval of the final dividend of Rs. 2.40 per share. The final dividend payment deadline was July 21, 2021.

While addressing the shareholders, Mr. Vinod Kumar Gupta, Managing Director, Dollar Industries Limited said, "The ongoing pandemic has disrupted the economy and we have managed to strike the right balance between our employees' safety and efficiency. Despite the limitations, we have overcome hurdles and have managed to maintain the demand-supply ratio. The year has been all about restructuring. With a revamped brand identity, we strengthened our digital and e-commerce presence which has assisted us reaching out to a larger consumer base."

Sharing his thoughts on the way forward, Mr. Gupta added, "As the global economy is battling the adverse effects of the pandemic, companies and individuals all around are making brave business decisions every day. Now is the time that businesses need to think

out of the box as well as be adaptive. It is the need of the hour for companies to re-examine the conventional procedures and implement new processes and programs to sustain and scale their business."

With a 360 degree communication approach, Dollar's new TVCs for Bigboss, Missy and Ultra have generated conversations around the fresh and vibrant outlook of the brand. In addition to up scaling our communication strategy, we are also focused on our 'Green Mission' and sustainable practices. Dollar installed a 4MW solar power plant at its Tirupur facility, with a power generating capacity of 75 lakh units per year and will help in curbing the CO2 emissions by 9000kgs/per day.

Being a responsible corporate, Dollar has undertaken various CSR initiatives this year focusing on the betterment of the society. Dollar Industries Limited joined hands Delhi Metro Rail Authorities (DMRA) and installed water kiosks across 22 metro stations to provide clean and safe drinking water to thousands of commuters every day. Additionally, the organization donated 2000 packets of sanitary pads to women dwelling in slum regions as part of its #BeFreeBeYou initiative, with a vision to educate these women about menstrual hygiene and its importance.

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Mr. Vinod Kumar Gupta  
Managing Director  
Dollar Industries Limited



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## Mr. Ajay Kumar Patodia Joins Dollar Industries Limited as Chief Financial Officer



Dollar Industries Limited recently announced the appointment of Mr. Ajay Kumar Patodia as its Chief Financial Officer (CFO). Mr. Patodia will oversee the company's financial and operational activities, and substantially contribute to the company's growth strategy. With an extensive industry experience of approximately two decades, Mr. Ajay Kumar Patodia is a trained Chartered Accountant, Cost & Management Accountant and SAP ERP certified FI Consultant with significant knowledge and expertise in company financing, accounting, investor relations, financial planning, taxation, and risk management. Before joining Dollar Industries Limited, he was associated with Lux Industries Ltd as the CFO of the company. He initiated his career with MV Cotspin Ltd., a 100% EOU yarn manufacturer. Sharing his thoughts about the new appointment, Mr. Vinod Kumar Gupta, Managing Director, Dollar Industries Limited said, "Ajay Kumar Patodia offers a wealth of strategic expertise to our company, which is imperative for the brand's growth. As we continue to develop

Dollar Industries Limited into an aspirational brand, we need to meet the tremendous market potential ahead of us and he brings a unique perspective to our leadership team."

"Joining Dollar has given me an exciting new opportunity to work synergistically with a highly committed and professional executive team and chalk out an exponential growth path for the company. Given the strength of its quality, ethos, and global reach, I believe Dollar has enormous potential. As CFO, my primary goal will be to create strong commercial ties and cross-enterprise alliances in order to expand the firm and safeguard revenue streams. I'm excited to be a part of the growth of such a pioneering company." said Mr. Ajay Kumar Patodia, Chief Financial Officer, Dollar Industries Limited.

An avid learner, Mr. Patodia is always keen on enhancing his knowledge by indulging in new courses for his professional as well as personal growth.

## Atmanirbhar Bharat & the Indian Textile Industry



The Indian textile industry is one of the oldest industries, dating back to several decades, and contributes to 4% of the Indian GDP and a significant percentage of export earnings.

Despite its large scope, the industry remains plagued with challenges like an unorganized workforce, manual labor, infrastructural bottlenecks, stringent environmental protocols, and uneven regional development. To address these challenges and make India self-reliant through efficient import substitution and infrastructural development, the Atmanirbhar Bharat campaign is set upon the idea of making India, independent or self

reliant. It is a vision of our Honorable Prime Minister Shri Narendra Modi to tap India's vast capacity and replace imports with indigenously produced goods. It acts as a 'Make in India' reinforcement and remains true to the saying 'necessity is the mother of innovation', helping India realize and nurture its potential. While the Indian textile market is largely self-reliant due to the easy availability of raw materials and labor, it still has much scope to elevate itself to greater heights.

The setting up of integrated textile parks is one of the flagship schemes of the Ministry Of Textiles and a step in the direction of tapping the potential of MSMEs in the industry as well. Additionally, the Production-Linked Incentive scheme encourages homegrown brands to set up and expand their units, for both domestic as well as foreign manufacturers.

To realize its utmost potential, the textile industry must acknowledge technological advancement as the need of the hour, which demands additional capital investment. The manufacturing void in the Indian economy is further reflected in the import of machinery for the Indian textile industry. As the Indian textile chain is highly diversified, it demands the usage of capital-intensive technology for the mass production of textiles.

The Indian textile industry is the only traditional industry after agriculture, which has been successful in generating both skilled and unskilled employment. It formed a sizeable chunk of the Indian economy, long before the advent of the Europeans in India. With the textile industry in India is highly branched out and catering to a wide population base, there remains no doubt that it shall play a crucial role, paving the way for India to become Atmanirbhar, and emerge as a major global textile hub.

## Dollar Industries Limited announced Q1 FY22 Results

Total Revenue for Q1FY22 stood at **Rs.205.49 crore** as compared to **Rs.159.62 crores** for Q1FY22 growth of **28.74 %** for Q1FY22

Operating Revenue for Q1FY22 stood at **Rs.204.58 crores** as compared to **Rs.159.45 crores** for Q1FY21, growth of **28.30%** for Q1FY22

EBITDA for Q1FY22 stood at **Rs.36.25 crores** as compared to **Rs.28.82 crores** for Q1FY21, growth of **25.74 %** for Q1FY22

PAT for Q1FY22 stood at **Rs.23.11 crores** as compared to **Rs.16.43 crores** for Q1FY21, growth of **40.57 %** for Q1FY22



## Post Covid complications? Rebuild your immunity!

As the country is grappling with the adverse effects of the Covid-19 pandemic, post covid recovery is an equal challenge. A good immunity is dependent on several lifestyle factors, with food being a crucial element. The body not only needs prescribed medicines and multivitamins, but also a healthy diet to expedite the recovery further.

### Sleep Well

Lack of sufficient sleep interferes with the immunity system and slows down the recovery process. Optimum sleep of 7-8 hours is imperative.

### A well-balanced diet

Eat well-balanced meals consists of fat, fibre, protein and carbs.

Fibre, which is prebiotic, is extremely important for gut health,

which in turn is essential for good immunity. Good fats, as research has shown, are essential not just to regulate the immune and metabolic system but also to control the body's response to inflammation. Carbs, mainly complex carbs found in whole foods, are rich in vitamins, minerals and phytochemicals. Most importantly, increase your protein intake—ensure you are having enough of this macronutrient in each of your meals.

Immunity, as we know, depends on the antibodies your body produces to fight infection, and protein is key to building these antibodies. The best sources of protein for non-vegetarians are eggs, chicken and fish. Vegetarians should include milk and milk products or pulses in all meals. Vegans need to include plant-based or soy protein powders and/or pulses in their diet to meet the daily protein requirement.

Keep a four-hour gap between meals. If you have your meals later you will end up overeating, and increasing your risk of binge-eating. If you eat too early, your stomach will not get the required amount of time it needs to digest the meal, in turn making you prone to flatulence, bloating and sleep disturbances. Fillers like buttermilk, curd, salad, tea, coffee and even soups—basically anything that is non-grainy and easy to digest—can be had in between meals.



**Vitamin intake** Take your vitamins to prevent deficiencies. Nutraceuticals play an important role in prevention, cure and recovery. Vitamin D3 plays an important role in preventing respiratory tract infections. Please consult your doctor for vitamin D3 dosage as excess intake can cause toxicity.

**Iron:** Ensure your haemoglobin levels are within a healthy range to support your immunity.

**Vitamin C:** This can help in reducing the cytokine storm (severe immune reaction) in COVID-19 infection. Dosage during infection should be 1000mg & pre- and post-infection 500mg post meals.

**Zinc:** Due to its antiviral properties, this mineral can reduce the duration and prevent the development of cough and cold. The ideal dosage is 50mg once a day post meals (Note: Your multi-vitamins may contain zinc, please adjust accordingly).

**Glutathione:** This super antioxidant can help address the cytokine storm syndrome. Take 500mg twice a day post meals along with Vitamin C.

**Melatonin:** This is an antioxidant, anti-inflammatory and cytoprotective nutraceutical. Additionally, it is also neuroprotective. Take between 5-10mg once a day one hour before bedtime—this will help you sleep better as well.



### Exercise

Physical activity and relaxation techniques like meditation are extremely important to maintain both your physical and mental health. Exercise causes changes in antibodies and white blood cells (the body's immune system cells that fight disease), circulating more rapidly and detecting illnesses much faster. 30 to 60 minutes of any workout daily is ideal. However, over-exercising can impact your immunity levels negatively. Research shows that more than 90 minutes of high-intensity endurance workouts can increase your risk of illness for up to 72 hours.

## India's Historic Performance in Paralympics

Winning nineteen medals across an array of competitions, India has scripted history at the 2020 Paralympics. India's performance at the Paralympics surpasses its glory at the Tokyo 2020 Olympics. While the Olympics ended on a high note for India with Neeraj Chopra's golden javelin throw, the performance of the Indian parathletes has been applauded by the masses by and large. Of the nineteen medals, India has been crowned with five gold, eight silver, and six bronze medals.

India's previous best tally at one edition of the Paralympic Games was nearly four and India won five times as many this time in Tokyo. Avani Lekhara became the first Indian women athlete to win a gold medal at the Paralympics and also the only Indian woman athlete to bag two medals. With this being her first performance at Paralympics, she has indeed forged an unforgettable legacy. Javelin thrower Sumit Antil broke his own world record as his javelin touched a wondrous 68.55m.

The Prime Minister, Shri Narendra Modi has acknowledged and lauded the efforts of the coaches, support staff and families of the Indian parathletes. It is no wonder that India's glorious performance at the Tokyo Paralympics shall act as a source of inspiration for the future generations while it shall also drive away the ignorance surrounding parathletes. This historic performance should be sensitizing the Government as well, to encourage parathlete participation and ensure them a life of dignity. The Tokyo 2020 Paralympics shall always hold an important place in the history of Indian sports.



Paralympics Winners, Tokyo 2020



Key Coverage

Mr. Ajay Kumar Patodia joins Dollar Industries Limited as CFO

News article snippet about Mr. Ajay Kumar Patodia joining Dollar Industries Limited as CFO. Includes a photo of Mr. Patodia and a brief bio.

Indian apparel firm Dollar Industries appoints Ajay Patodia as CFO

News article snippet about Dollar Industries appointing Ajay Patodia as CFO. Includes a photo of Mr. Patodia and a brief bio.

Dollar Industries consolidated net profit rises 39.31% in the June 2021 quarter

News article snippet about Dollar Industries' consolidated net profit rising 39.31% in the June 2021 quarter. Includes financial data and a small chart.

Vertical news snippet titled 'डॉलर इंडस्ट्रीज का पहली तिमाही का नतीजा' (Dollar Industries' first quarter results).

Dollar Industries profit rises 40% in June quarter

News article snippet about Dollar Industries' profit rising 40% in the June quarter. Includes a photo of a man and financial details.

Dollar Industries appoints Ajay Kumar Patodia as chief financial officer

News article snippet about Dollar Industries appointing Ajay Kumar Patodia as chief financial officer. Includes a photo of Mr. Patodia.

Targeting turnover of Rs 2,000 crore by end of March '24: Vinod Kumar Gupta, Dollar Industries

News article snippet about Vinod Kumar Gupta targeting a turnover of Rs 2,000 crore by the end of March '24. Includes a photo of Mr. Gupta and a quote.

Mergers and Acquisitions

News article snippet about Dollar Industries seeking an M&A to expand into kids wear and women's intimis wear space.

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News article snippet about Dollar Industries' Q2 performance, highlighting a 39.31% increase in net profit.

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डॉलर ने वित्त वर्ष 22 की पहली तिमाही का नतीजा घोषित किया

News article snippet in Hindi about Dollar Industries' first quarter results, mentioning a 39.31% increase in net profit.

Dollar Income: Leading garment & hosiery company Dollar Industries Limited has reported a 40.57 per cent jump in standalone PAT (profit after tax) at Rs 23.11 crore for the first quarter of financial year 2021-22.

News article snippet about Dollar Industries' 40.57% jump in standalone PAT. Includes a small graphic with text.

डॉलर इंडस्ट्रीज को 23.11 करोड़ का लाभ

News article snippet in Hindi about Dollar Industries' 23.11 crore profit. Includes a small graphic with text.

Employees Corner

Employee testimonial from Sabyasachi Bhattacharyya, Assistant Manager, E-commerce. Includes a photo of Mr. Bhattacharyya.

Employee testimonial from Avishek Banerjee, Sales Coordinator (Bigboss). Includes a photo of Mr. Banerjee.

ओ३म् अग्निमीळे पुरोहितं यज्ञस्य देवमृत्विजम् । होतारं रत्नधातमम् ॥ - ऋ० मं० १ । १ । १ ॥

अन्वयः - पुरोहितं यज्ञस्य देवम् ऋत्विजं होतारं रत्नधातमम् अग्निम् ईडे । (१) अन्वयार्थ :- (पुरोहितम्) सृष्टि उत्पत्ति से पूर्व ही विद्यमान (यज्ञस्य देवम्) सृष्टि-उत्पत्ति-रूप यज्ञ के प्रकाशक (ऋत्विजम्) ऋतु-ऋतु में नाना प्रकार के पदार्थों के उत्पादक (होतारम्) सब सुखों के दाता और (रत्नधातमम्) सूर्य-चन्द्रमा, हीरे-मोती, स्वर्ण-रजत आदि श्रेष्ठ रमणीय एवं उपकारी पदार्थों के अतिशय करके धारण करने एवं करानेवाले (अग्निम् ईडे) ज्ञानस्वरूप प्रकाशस्वरूप अग्रणी परमेश्वर की मैं स्तुति करता हूँ, मैं पूजा करता हूँ ।